

**San Juan County 4-H Clubs
Treasurer's Report
October 12, 1996**

*Don Zingales Lopez
Barbara
cat*

1. Balance Sheet and Income & Expense reports for 1996-to-date are attached.
2. All accounts have been transferred to Islanders Bank except:
 - a. Keys funds are in a CD which matures 4/3/97 at Interwest
 - b. Durhack funds are in a CD which matures 10/31/96 at Key Bank
 - c. Franklin funds are in a checking account at Interwest
3. My goal is still to get each of those accounts to be self-funding (i.e., increase to the point at which they will generate enough interest to cover their awards).
4. Market Sale:
 - a. Expenses exceeded income
 - b. Recommend increasing administrative "cut" to 5% (from 3%)
 - c. Recommend handling steers differently

TODAY: DO RESOLUTIONS, SIGNATURE CARDS

San Juan County 4-H Leaders Council

Balance Sheet

As of October 12, 1996

10/12/96

	Mar 31, '96	Jun 30, '96	Sep 30, '96	Oct 12, '96
ASSETS				
Current Assets				
Checking/Savings				
New Islanders Account				
Discretionary Funds	0.00	0.00	2,578.01	2,578.01
Market Animal Sale Funds	0.00	0.00	1,106.77	767.61
Transitional Funds	0.00	0.00	2,963.71	2,963.71
Total New Islanders Account	0.00	0.00	6,648.49	6,309.33
Award Funds				
Durhank Award Fund	2,211.52	2,240.35	2,250.25	2,250.25
Keys Award I	19,597.37	19,870.92	19,870.92	19,870.92
Keys Award II	3,381.77	3,428.98	0.00	0.00
Pierre Franklin Fund	3,592.45	3,607.86	3,380.23	3,386.57
Total Award Funds	28,783.11	29,148.11	25,501.40	25,507.74
Old Leaders Council Accounts				
Key Bank Chkg Acct	2,324.18	2,324.18	0.00	0.00
Key Bank Savs Acct	610.04	613.80	0.00	0.00
Market Animal Sale Account	1,468.49	1,468.49	0.00	0.00
Total Old Leaders Council Accounts	4,402.71	4,406.47	0.00	0.00
Total Checking/Savings	33,185.82	33,554.58	32,149.89	31,817.07
Accounts Receivable				
Accounts Receivable	0.00	0.00	349.65	349.65
Total Accounts Receivable	0.00	0.00	349.65	349.65
Total Current Assets	33,185.82	33,554.58	32,499.54	32,166.72
TOTAL ASSETS	33,185.82	33,554.58	32,499.54	32,166.72
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	32,809.91	32,809.91	32,809.91	32,809.91
Net Income	375.91	744.67	-310.37	-643.19
Total Equity	33,185.82	33,554.58	32,499.54	32,166.72
TOTAL LIABILITIES & EQUITY	33,185.82	33,554.58	32,499.54	32,166.72

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10/12/96

San Juan County 4-H Leaders Council Income & Expenses January 1 through October 12, 1996

*Larry Cook
Dan Bell
Gerald
Mihene*

	<u>Jan 1 - Oct 12, '96</u>
Income	
Interest Income	
Discretionary Funds	53.46
Durhack Fund	67.18
Franklin Fund	66.44
Keys Funds	648.72
Total Interest Income	<u>835.80</u>
Market Sale Proceeds	10,381.34
Total Income	<u>11,217.14</u>
Cost of Goods Sold	
Cost of Goods Sold	10,069.92
Total COGS	<u>10,069.92</u>
Gross Profit	1,147.22
Expense	
Council Expenses	
Office Expenses	127.82
Bank Service Charges	0.00
Prizes & premiums	
Pins, certificates, etc.	231.50
Trophy maintenance & repair	17.77
Prizes & premiums - Other	0.00
Total Prizes & premiums	<u>249.27</u>
Dues & Training	30.00
Total Council Expenses	<u>407.09</u>
Funded Awards	
Durhack Award	266.83
Franklin Scholarship	250.00
Keys Fund Awards	222.08
Total Funded Awards	<u>738.91</u>
Market Sale Expenses	
Animal Expenses	274.91
Auctioneer	37.00
Advertising	332.50
Total Market Sale Expenses	<u>644.41</u>
Total Expense	<u>1,790.41</u>
Net Income	<u><u>-643.19</u></u>

*Animal
+ need back
to pig club*

767.00 left

10/12/96

San Juan County 4-H Leaders Council
Market Sale 1996
August through December 1996

	<u>Aug - Dec '96</u>	<u>% of Income</u>
Income		
Market Sale Proceeds	10,381.34	100.0%
Total Income	<u>10,381.34</u>	<u>100.0%</u>
Cost of Goods Sold		
Cost of Goods Sold	10,069.92	97.0%
Total COGS	<u>10,069.92</u>	<u>97.0%</u>
Gross Profit	311.42	3.0%
Expense		
Market Sale Expenses		
Animal Expenses	274.91	2.6%
Auctioneer	37.00	0.4%
Advertising	332.50	3.2%
Total Market Sale Expenses	<u>644.41</u>	<u>6.2%</u>
Total Expense	<u>644.41</u>	<u>6.2%</u>
Net Income	<u><u>-332.99</u></u>	<u><u>-3.2%</u></u>

MINUTES TO 4-H LEADERS MEETING, JULY 13, 1996
FAIRGROUNDS ON SAN JUAN

THE MEETING WAS CALLED TO ORDER WITH 12 MEMBERS PRESENT. MINUTES TO PRIOR MEETING WERE READ AND APPROVED.

LAND O'LAKES CHEESE COMPANY SENT A REPRESENTATIVE TO DO A DEMO ON CHEESES AND HOW THE 4-H COULD USE THEIR PRODUCT AS A FUND RAISER.

MILENE BROUGHT THE TREASURERS REPORT AND IT WAS DISCUSSED. THERE WAS A QUESTION ABOUT THE DURHACK AWARD, AS TO WHERE IT IS AND HOW IT IS SET UP. MILENE IS TO FIND OUT ABOUT THIS AND REPORT BACK.

IT WAS DECIDED THAT A COMMITTEE SHOULD BE FORMED TO SET UP GUIDELINES FOR DISBURSEMENT OF FUNDS FROM THE LEADERS COUNCIL. THE COMMITTEE WILL BE MADE UP OF JACKIE DRIVER, MARY D., SUE KLEIN, AND MILENE. THEY WILL MEET AND REPORT BACK TO THE COUNCIL AT THE FAIR.

THE LIVESTOCK AUCTION COMMITTEE REPORTED THAT WEIGH-IN OF ANIMALS WILL BE TUESDAY AT 7 PM.. IT WAS DECIDED THAT BEEF COULD BE SOLD 1/2 AT A TIME, AND 4-H FAMILIES WILL HAVE AN OPPORTUNITY TO SET A "LOW BID" SELLING PRICE. IF THE ANIMAL IS RESOLD, THE SECOND AMOUNT IS TO GO TO THE 4-H CLUB THAT THE MEMBER BELONGS TO, OR THE MEMBER INDIVIDUALLY, AT THE DISCRETION OF THE BUYER.

JACKIE DRIVER EXPLAINED THE 4-H MEMBER OF THE YEAR AWARD. THE MEMBERS WILL BE VOTED ON AT THE FAIR, WITH A WINNER IN EACH AGE GROUP.

KAREN EXPLAINED THAT RECORD BOOKS ARE DUE IN THE 4-H BUILDING BY 6 P.M.. BOXES WITH EACH ISLANDS NAME ON THE FRONT WILL BE THERE, AND THE MEMBERS ARE TO PLACE THEIR BOOKS IN THE RESPECTIVE BOX. THE BOOKS WILL BE GIVEN BACK TO THE LEADERS AFTER THE FAIR FOR COMPLETION AND JUDGING.

WE NEED TO ENCOURAGE OUR MEMBERS TO PARTICIPATE IN THE COSTUME CONTEST. THERE ARE SOME VERY NICE PRIZES TO BE AWARDED!

ALL MEMBERS WITH MARKET ANIMALS ARE TO HAVE THEIR PICTURES TAKEN RIGHT AFTER FITTING AND SHOWING. THEY SHOULD SEE THEIR LEADERS ABOUT THIS.

TEEN RETREAT IS IN OCTOBER THIS YEAR. IT IS ON ORCAS AND WE NEED TEENS TO PARTICIPATE IN THIS GREAT EVENT. THE AGE IS 13 AS OF 1/1/96 AND UP, AND THE TEENS DO NOT HAVE TO BE MEMBERS OF A 4-H CLUB (ALTHOUGH WE HOPE MOST OF THEM ARE.) WE ALSO NEED ADULT VOLUNTEERS TO HELP OUT. IF ANYONE IS INTERESTED, CALL KAREN GHIO AFTER THE FAIR!



Minutes to Leaders Council meeting January 20, 1996

Meeting held on San Juan Island, with thirteen members present. Election of officers was held.

Jackie Driver - President

Larry Cochran-Vice President

Sue Klein-Secretary

Milein Johnson-Treasurer

A discussion was held concerning the Market Animal Fund, and just what it covers. It was decided that Larry C., Tom, and Karen would meet with Guard, and define just what this covers, and set up a committee to handle the disbursement of funds when needed.

There was a request for reimbursement of funds for the leaders that attended conference in October. Larry explained about the training that was received, and the question was raised if this was appropriate use of Council funds. A decision was made to have Milein look at funds in account, to see if there are available reserves to do so.

A suggestion was made that if funds are not available at this time, that we try to set up an account for Leader Training. This will be discussed at a later date.

Karen is to make a copy of the will and history of the Keys fund, and send it to all leaders. This will give all a chance to learn what the account is for, so that we can better understand guidelines set up, and rules which apply. We will discuss this, and how to best use the account, at our April meeting.

Record books - Karen and Tom will form a committee of approx. 15 to judge the books, and the due date for the books; will be the first day of the SJC Fair. The time limit will be the same as entering an exhibit, 6o'clock P.m.

It was stated that Primary members could do their books in pencil, and that the Level 1 book is to be used by 3rd and 4th grades, as was done in the past.

It was decided that Primary members should participate in Herdsman ship.

Several issues were brought up as to the scheduling of events at the Fair, and it was decided that the Leaders needed a liaison between the Fair Board and the 4-H. Sue Klein is to be the person, and leaders are to give her their requests or concerns, so that she can take these to the Board. Two items were; having the Fair end on

Saturday and start on Tuesday: and the scheduling of the horse events so that families can be there to see them.

Dates for meeting for remainder of year were set. They are as follows, with times to be decided later for all meetings, depending on ferry Schedules.

April 13, 1996	location Lopez
July 13, 1996	location Fair Grounds
Sept. 28, 1996	location Orcas

Meeting adjourned.